ANGLICKÉ OKÉNKO 4





INCREASE, DECREASE.... BY /OF

Don't say: There has been an increase by 50%. **Say**: There has been **an increase of** 50%. Don't say: The sales have dropped of one third. **Say**: The sales **have dropped by** one third.

! By is used after verbs (slovesech), whereas of is used after nouns (podstatných jménech).

GRAPH DESCRIPTION



Last year there was a **drop in** net sales of 9%. Market share **increased by** 3%, up to 8%. Net sales **peaked at** \$22m in 1997. European sales went from \$4.2m to \$3.0m. They **leveled off** at \$5m in 1998. Costs rose by \$3.3m. This meant a rise of 10%. Office software sales fell by 10% in 1997. A strong dollar meant a **fall in** exports in 1998.

VOCABULARY BUILDING



drop in - pokles v
increase by - vzrust o
peak at - dosáhnout vrcholu na
level off - ustálit se, vyrovnat se
fall in - pokles v

sharp/ly - prudký/prudce
dramatic/ally - dramatický / dramaticky
slight/ly - mírný - mírně
steady/steadily - stálý, trvalý/ stále, trvale
slowly but surely- pomalu ale jistě

QUIZ: TEST YOUR KNOWLEDGE



Use either **by** or **of**:

- 1. Operating costs fell _____ \$16m.
- 2. There was a dramatic increase _____ about 15%.
- 3. Who would say that there would be a rise _____ nearly 49m
- 4. We are expecting a fall _____ two fifths.
- 5. The growth in sales was more than unexpected. They grew _____ one half.

KEY: 1. by, 2. of, 3. of, 4. of, 5. by